U.S. DEPARTMENT OF COMMERCE Economics and Statistics Administration U.S. CENSUS BUREAU



FORM SA-**56A**

DUE DATE •

NOTICE — Your report to the Census Bureau is confidential by law (Title 13, U.S. Code). It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

RETURN COMPLETED FORM TO



U.S. CENSUS BUREAU 1201 East 10th Street Jeffersonville, IN 47132-0001

Any questions call 1-800-772-7851 weekdays, 8:30 a.m. to 5:00 p.m. EST

1999 SERVICE ANNUAL SURVEY

Administrative and Support and Waste Management and Remediation Services

140 SAS_G 561720 T

(Please correct any error in name, address, or ZIP Code)

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, U.S. Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau.

Item 1 SURVEY COVERAGE

This report covers all domestic locations operated by your company and its subsidiaries primarily engaged in providing janitorial services, such as cleaning building interiors, interiors of transportation equipment, and/or windows.

Does the above coverage describe this firm's business activity?

0001		- Continue with Item 3
	2 □ No −	Specify your business activity and continue with Item 3
	0002	•

Item 2

NOT APPLICABLE TO THIS FORM

Item 3 REPORT PERIOD	1999			1998			
Mark (X) the one box which best describes 0006 1 Calendar y	ear – Go to Item 4A	Month	Day	Year	Month	Day	Year
the period covered by your report.		0007			0057		
If the data reported are for a period other than the "calendar year," please enter the 2 Fiscal year							
beginning and ending dates. 3 Less than	12 months	0008			0058		
	То						

									. ugo z	
Item 4A REVENUE										
	Key		19	99		Key		19	98	
	code	Bil.	Mil.	Thou.	Dol.	code	Bil.	Mil.	Thou.	Dol.
Total Operating Revenue —										
If book figures are not available, estimates are acceptable. Please refer to the enclosed instructions before making your entries.	002					050				
	002					052				
Item 4B E-COMMERCE RECEIPTS/REVENUE										
(E-commerce receipts/revenue are sales of goods and services over other online system. Payment may or may not be made on-line.)	an Inte	ernet,	extran	et, EDI	, or					
other online system. Payment may or may not be made on-line.)										
Estimates are acceptable if book figures are not available.										
1. Did your firm have e-commerce receipts/revenue during 1999 and/or 1998	8?		Г		<i>(</i> :			, ,	4.5	0.67
		Г	0010	Month	(i.e., J	une=06)	<u> </u>	Year (i.e	., 1999=	=99)
1 Yes — Enter the date your firm began e-commerce sales.		L	<u>→</u>							
$2 \square$ No — Continue to Item 5.	Kov		10	99		Key		19	98	
	Key code	Bil.	Mil.	Thou.	Dol.	code	Bil.	Mil.	Thou.	Dol.
2. What were your firm's e-commerce receipts/revenue for 1999 and 1998? (Include e-commerce receipts/revenue in Item 4A. Exclude sales taxes.)										
(Include e-commerce receipts/revenue in Item 4A. Exclude sales taxes.)→	005					055				
< Please continue	to It	tem !	5. >							

Item 5 NUMBER OF LOCATIONS					1999 umber		998 mber
				0012		0062	
Enter the total number of service locations c December 31, 1999 and 1998.	overed by this report a	s of					
a. Does another firm own more than	Name of owning or	controlling com	pany				
50 percent of the voting stock or have the power to control the management	Number and street						
and policies of this company?	City, State, and ZIP Code	:					
2 No			EIN	L	0015		
 Did this firm acquire or merge with another company during 1999 or 1998? 	0017 Name of company a	cquired or merg		•			
another company during 1999 or 1998?	Number and street						
0016 1 Yes	City, State, and ZIP Code	:					
2 No	Date of merger 0018 M	onth Year			0019		
Item 7 REMARKS – Please use this sp	or acquisition		EIN	J ——	→ -		
Public reporting burden for this collection of reviewing instructions, searching existing of the collection of information. Send commended including suggestions for reducing this bur	lata sources, gathering an nts regarding this burden den, to: Associate Directo	d to average 0 d maintaining the estimate or any r for Finance an	0.2 hour phe data need other asped	per responded, and cut of this cation; Attr	nse, including completing an ollection of in n: Paperwork I	the time for d reviewing formation, Reduction	g
Project; U.S. Census Bureau; Room 3104, F CORRESPONDENCE. Respondents are not number from the Office of Management an	B 3; Washington, DC 2023 required to respond to an d Budget. This 8-digit num	3-0001. PLEASE y information co nber appears in	INCLUDE Follection unle the top righ	ORM NAMess it disp	ME AND NUM lays a valid and the front of	IBER IN AL pproval this form.	
Item 8 CERTIFICATION - This report October 1000000000000000000000000000000000000	is substantially accurat				dance with Telep		ns.
Please print	Address (Number at	ia street, etty, Stat	c, zii codc)	Area code	<u>'</u>		Extension
Signature of authorized person				0023	Fa	av .	
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	n the completed for u may fax the com						

SERVICE ANNUAL SURVEY GENERAL INSTRUCTIONS

Your report should be completed and returned in the preaddressed envelope provided on or before the due date. If the report does not appear to apply to your kind of business or activity, describe your business or activity in item 1 and complete the remainder of the form as accurately as possible.

If filing within the required time frame will cause an undue burden and you would like an extension, or if you have any questions, please write to the

U.S. Census Bureau 1201 East 10th Street Jeffersonville, IN 47132-0001

or call our Census Bureau representative in Jeffersonville, Indiana at 1–800–772–7851, weekdays from 8:30 a.m. to 5:00 p.m., eastern time.

Always include your identification number, located in the address label, in any correspondence.

IF BOOK FIGURES ARE NOT AVAILABLE, ESTIMATES ARE ACCEPTABLE.

Please read all instructions before making your entries.

Report data for the calendar year(s) specified. If calendar year records are not available, we will accept fiscal year data. Please note, however, that we prefer estimates for the calendar year to book figures covering a different time period. Report all values in dollars (omit cents). Enter "0" in items where appropriate. Please do not combine data for two or more revenue lines.

For location(s) sold or acquired during the year(s) specified, report only for the period that the locations were operated by this firm.

SPECIFIC INSTRUCTIONS

Taxable Firms

Revenue

Report revenue for all services rendered and any sales of merchandise for the calendar year(s) specified, even though payment may have been received at a later date. Firms operating on a commission basis should report commissions, fees, and other operating income, not gross billings or sales.

Include -

- Total value of service contracts.
- Amounts received for work subcontracted to others.
- Market value of compensation in lieu of cash.
- Revenue from services performed by domestic locations for FOREIGN parent firms, subsidiaries, branches, etc.
- Dues and assessments from members and affiliates.

Exclude -

- Taxes (sales, amusement, occupancy, use, or other) collected directly from customers or clients and paid directly to a local, State, or Federal tax agency.
- Revenue from a domestic parent organization, or from franchise locations owned by others and any franchise or license fees.
- Rents from and revenue of separately operated departments, concessions, etc., which are leased to others.
- Revenue from customers for carrying or other credit charges.
- Commissions from vending machine operators.
- Revenue of foreign subsidiaries (those located outside the U.S., i.e., outside the 50 states, District of Columbia, U.S. Commonwealth Territories, or U.S. Possessions).
- Nonoperating revenue such as income from investments, sales of company-owned real estate (land and building), or other assets, (except inventory held for resale), securities, gifts, loans, contributions, royalties, or grants.
- Revenue from the sale of used equipment.
- Installment payments from leasing under capital, finance, or full-payout leases.

SERVICE ANNUAL SURVEY SPECIFIC INSTRUCTIONS - Continued

Tax-Exempt Firms

Revenue

Except for firms operating on a commission basis, report revenue for all services rendered and any sales of merchandise for the calendar year(s) specified, even though payment may have been received at a later date. Firms operating on a commission basis should report commissions, fees, and other operating income, not gross billings or sales.

Include -

- Total value of service contracts.
- Dues and assessments from members and affiliates.
- Net revenue from fundraising activities.
- Revenue from services provided by domestic locations for FOREIGN parent firms, subsidiaries, branches, etc.
- Revenue from taxable business activities as covered by IRS Form 990T.
- Nonoperating revenue such as income from investments, sales of company owned real estate (land and building) or other assets, (except inventory held for resale), securities, gifts, loans, contributions, royalties or grants.

Exclude -

- Taxes (sales, amusement, occupancy, use, or other) collected directly from customers or clients and paid directly to a local, State, or Federal tax agency.
- Rents from and revenue of separately operated departments, concessions, etc., which are leased to others.
- Amounts transferred to operating funds from capital or reserve funds.
- Revenue from a domestic parent organization.

Expenses

Report costs incurred during the survey year(s) specified even though payments may have been made at a later date.

Include -

- Payroll and employee benefits.
- Interest and rent expenses.
- Supplies used for operating your business, cost of merchandise sold, and other expenses allocated to operations during the year.
- Contracted or purchased services.
- Fees paid to other organizations for fundraising.
- Depreciation expenses.
- Expenses of locations providing support services (e.g., repair services, administrative services, etc.) for your service establishments.

Exclude -

- Outlays for the purchase of real estate (land and buildings); for construction; for additions, major alterations, and improvements to existing facilities; and all other capital expenditures.
- Funds invested.
- Income taxes.
- Assessments (dues) paid to the parent or other chapters of the same organization.
- For firms engaged in raising funds Funds which are transferred to charities or other organizations.